



Year: 2011 Issue: 7

Presidents Corner P.1

Dear Soaring Eagles,



Soaring Eagles

Chapter 6495
P.O. Box 725
Escondido, CA 92033

www.abwa-soaringeagles.org

On Eagles Wings

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Today I'm writing to you for the last time as your chapter president. This month, we will install the new Soaring Eagles officers and committee chairs, led by your **new president**, *Chapter Woman of the Year* Shelley Gardner. I am happy to entrust the gavel to a very capable and well prepared leader, as well as her board of committed Soaring Eagles. Together, they will guide our chapter into the next ABWA calendar year.

Shelley and I recently attended the Impact Council Presidents' Breakfast. Our time was well spent with chapter leaders from many southern California ABWA groups. The program was presented by former national officers and ABWA Top Ten businesswomen, and contained key information for the operation of a successful chapter. In addition, we announced member Pattie Vargas' candidacy for **ABWA National Secretary Treasurer**. As Soaring Eagles, the home chapter of our District VI Vice President, we are excited to support Pattie's campaign by sponsoring her **Campaign Launch and Fundraiser Sunday July 10th** at my home in Escondido. We will provide the food, beverages and silent auction items, and **we want you** to be there! See the announcement in this newsletter and attend the July meeting for details.

This month, Shelley and I, along with your board, will be completing and submitting our application for the ABWA National Best Practices award. Last year, this was certainly the most challenging task of my term as president. This year, Shelley and I are prepared to complete the report, and are well underway to completing most items. However, we are still awaiting the achievement of the key area that will determine our award level. To maintain our rank as **Best Practices Level I**, we must have over 50 active members on our roster. Currently we are short of that number, and must have all members current on national dues renewals prior to July 31st. **Members**, if you are to renew by that date, **please help your chapter** keep our prestigious award by *renewing early!* If you know anyone interested in membership in our leading businesswomen's organization, please bring them to our July meeting and contact Sue or Lori, membership VPs, to complete a new member application.

As I prepare to leave office to become "chapter advisor", I have many happy memories to take with me. During the last two years, I experienced unique and amazing opportunities I would not have had without this position, and have made many new friends. I have been honored and proud to represent our outstanding chapter, which has been so *because of YOU*, our generous and supportive members! Thank you for entrusting me with this gift, and please-- continue to share your enthusiastic support with your new board and all our future Soaring Eagles!

With love to all of you,

President Julie Kangas

Julie Kangas



Newsletter Award Winner

July Meeting

"Why we should save American manufacturing and what can I do?"



Michele Nash-Hoff is President of ElectroFab Sales, an independent manufacturer's representative agency, which she founded in 1985. She is past president of the San Diego Electronics Network, the San Diego Chapter of the Electronics Representative Association, and The High Technology Foundation, as well as several other community and non-profit organizations. She is also a Managing Member of CleanCubatorSD, a new business incubator for companies with clean tech products. She has a B.A. from San Diego State University and later earned a certificate in Total Quality Management. Michele is the author of the book, *"Can American Manufacturing be Saved? Why we should and how we can."*

Since the year 2000, the United States has lost over 5.5 million manufacturing jobs. Why should we save American manufacturing? Is there a connection between state and federal budget deficits and the loss of manufacturing jobs? How does the loss of manufacturing jobs affect our national security? What can we do to save American manufacturing? Michele Nash-Hoff will present information from her book, *"Can American Manufacturing Be Saved? Why We Should and How We Can"* to answer these questions and others regarding the importance of manufacturing to the economy of the United States. She will also present suggestions on what you can do on a personal level to help save American manufacturing."

Where:

Escondido Country Club
1800 Country Club Lane
Escondido, CA 92026

When: July 7th, 2011

Networking: 5:30 pm

Dinner: 6:00 pm

Speaker: 6:30 pm

Free 50/50 Raffle
Tickets!

First time visitors get
\$5.00 in Free 50/50
Tickets.

Become a member your
first meeting and get an
additional \$5.00 in
Free 50/50 Tickets!

Dinner Prices:

Member \$23.00

Guest \$28.00

ABWA Soaring Eagles 2010-2011

Vision Statement :

The Soaring Eagles are a Best Practices ABWA chapter in North San Diego County. We are the "organization of choice" for businesswomen and entrepreneurs interested in connecting through networking, professional development and career advancement.

Announcements & Upcoming Events

Don't Miss the August Soaring Eagles Meeting. It's a great topic you're sure to enjoy!

"Untying the Knots/notes of Your Future"
Presented by Dr. Susan Debin

Reminder:
ABWA July Anniversaries:

| | |
|-------------------|---------------|
| Michelle Sullivan | Ly Bernal |
| Suzanne Southwell | Linda Amaro |
| Susie Snow | Debra Anthony |
| Jacqueline Skay | Jeanie Garner |
| Rebekah Mutch | |

ALL Members:

Please take the NEW Member Interest Survey for 2011-2012 in WIN this week! Help your new board plan programs and events for the new ABWA year beginning in August. Thank you for your support!

Calling all Beach Lovers!!

Soaring Eagles will be enjoying a family fun day at the beach August 20th. Details to come, so save the date and pack-up the beach gear.

Member Benefit

We want your feedback! Would you be interested in being an ABWA Mentor? What a great way to show a new Soaring Eagles member the ropes. When a new member joins, a mentor would be assigned to work with him/her. There is nothing greater than passing along what you have learned to someone else. Here is your opportunity! More details will come, but for now look at yourself and all the things you have to offer and make a new friend in the process!

Business After 5 Chamber Mixer

Thursday, July 14th, 2011 from 5:00 - 7:00 PM

No Charge for Admission plus 2 Free Drink Coupons

Signature appetizers, raffle prizes and a cash bar!

320 West Mission Road Escondido, CA 92025 | (760) 745-9370 |

***Come and join us at 1st California Bank in
Escondido for networking and fun!***



*Pattie Vargas, District VI Vice President
Approved Candidate for ABWA National
Secretary-Treasurer*



*Join Us for the Official Launch of
Pattie's Campaign Party and Fundraiser*

*Sunday July 10th
2-5 pm*

*At the Home of Julie Kangas
3311 Vista de la Cresta Escondido CA 92029*

Share the Excitement and Meet the Candidate!

\$20 per person

Food and Beverages Included

Opportunity Drawings and Silent Auction!

RSVP to Julie Kangas or Mary Large

julie@jungman.org 760 215-0850 Margevan08@gmail.com 760 739-0717

Sponsored by Soaring Eagles Chapter

ABWA National Conference September 22-24, Irving Texas

Register NOW to ensure YOUR vote counts—for Pattie and District VI

No Boundaries, No Excuses, No LIMITS!

Lets Get This Chapter Learning

Let's Get This Chapter Learning!

If you attended our Member Social in June at the Bistro 221, hopefully you learned some more about all the Member Professional Development opportunities ABWA has to offer. If not and you want to learn more, what better way than to join my committee. With our new fiscal year upon us, I am looking for some new committee members (See #4 below under the definition of an Active member!). This also is a great way for NEW members to get involved and learn about some of the benefits ABWA has to offer our members.

I am posting again how to qualify for this benefit of your ABWA membership. Here are the guidelines that our chapter has set up:

Active Member Guidelines: In addition to the guidelines set up by ABWA National, members need to be ACTIVE to receive reimbursement from the Member Professional Development Fund.

ACTIVE is defined as:

1. Primary Chapter Member of Soaring Eagles.
2. Member's local and national dues are paid current.
3. Member must currently serve on any committee or on the Executive Board.
4. Member must fulfill any other special requirements set forth by the committee, including the contribution or solicitation of auction items, selling admission tickets or opportunity tickets, or actively participating in the planning or execution of the annual fundraiser event.
5. Must be a member of the chapter for at least 1 year **and** must attend at least 50% of the chapter meetings in the last 12 months **or** is a committee chair or executive board member **and** have attended a minimum of 6 meetings.

If you do not fully qualify as an ACTIVE member, now you know where you need to focus to get there!

Take advantage of your membership benefits with ABWA by being involved and taking advantage of all that Member Professional Development has to offer. Ever been to a National Conference, a regional event, or attended a class or seminar that was continuing education for your career? Then what are you waiting for? Contact Anne Grimes, MPD Chair at 619-253-6869 or email annegrimes@cox.net to find out how you may qualify for a partial reimbursement.

"NEVER DOUBT THAT A SMALL GROUP OF THOUGHTFUL, COMMITTED PEOPLE CAN CHANGE THE WORLD. INDEED, IT IS THE ONLY THING THAT EVER HAS!" - Margaret Meade

ABWA MISSION STATEMENT

The mission of the American Business Women's Association is to bring together Businesswomen of diverse occupations and to provide opportunities for them to help themselves and others grow personally and professionally through leadership, education, networking support and national recognition.

ABWA Events

New Member Social

The Soaring Eagles Membership Committee hosted a new member social on June 22, 2011 at the Bistro 221. Thank you to Ms. Sue Puffet and Ms. Lori Schindler for all their efforts in organizing this event. A heartfelt THANK YOU to Kent and Barbara Daigle for opening their restaurant to us.

They provided delicious appetizers and we welcomed seasoned members, new members and guests. The Board Members were introduced and each spoke on their view of what ABWA and this chapter means to them. We are pleased to welcome the attendees who completed the application and have now become part of our amazing organization.

We want to thank the following guests who were in attendance that evening:

| | | | | |
|--------------|----------------|------------------|------------------|--------------------|
| Caitna Cogan | Sue McCue | Janis Prout | Jessica Lane | Andrea Kessioff |
| Carrie Duff | Joe Post | Mark Raymond | Jennie Zachery | Jacqueline Reisner |
| Adam Glover | Missy Severson | Jassanne Wallace | Mary Glen Malone | Yolva Mundo |
| Tina Jones | Rich Kushner | | | |

The Los Angeles Area Council Celebrates

"Hats Off to Sophisticated Ladies"

Thirteenth Annual Candidates Forum and Luncheon

Saturday August 6, 2011

Rio Hondo Golf Club

10627 Old River School Road, Downey, CA 90241

10:00 a.m. – 2:00 p.m. (Shopping opens at 10:00 a.m.)

Reservations received by July 18, 2011 -- \$30.00

After July 18, 2011 -- \$40.00 At the Door -- \$50.00

For **Exhibitor Table information**, contact Marlene Keys at (cell) 714 931-8773
Email: marlene.keys@hotmail.com – Deadline June 15, 2011

For **Ads in the Souvenir Program**, contact Agnes Peters at (951) 925-2283
Email: agnespeters@verizon.net – Deadline July 18, 2011

Council Woman of the Year information, contact Brandi Hackett at (626) 966-3488
Email: brandic35@aol.com - Deadline May16, 2011

Make checks payable to L.A.A.C., return lower portion with payment to:

Barbara Carlson, 11716 Benfield Avenue, Norwalk, CA 90650 (562) 863-2192 tedbarb84@verizon.net



June Meeting Minutes

American Business Women's Association
Soaring Eagles Chapter #6495
A Best Practices Chapter
June 2, 2011 General Meeting Minutes

The meeting was called to order at 6:15 p.m. by President Julie Kangas. The attendees said the ABWA Mission Statement and Pledge of Allegiance. Julie read the Invocation followed by dinner and self-introductions. There were 28 attendees: 24 members and 4 guests including 1 speaker and 4 scholarship recipients.

Program:

Evan Donaldson presented "Job Market: Picking Up or Slowing Down? How to Stand Out REGARDLESS!" Evan provided members with the following 4 guidelines on how to be Top Talent. 1. Know what you want to do and what you have to offer. 2. Do some research. 3. Prepare what you want to say in advance. 4. Try to meet in person (best) or on the phone with your future employer. Companies hire people because they have a problem that needs to be solved. Evan suggested that job-seekers first identify the kinds of business problems that they can solve. For example, can you help a business make money, save money, obtain new clients and/or retain current clients? The audience agreed that companies hire people they trust, like and respect. Evan provided Rules of Communication for interviews that included using active listening skills and being positive. Members characterized great sales people as being helpful, understanding, full of product knowledge, sincere, trustworthy and enthusiastic. Evan reminded us that this is sales and encouraged members to connect with people and use time, though short, to create relationships with potential employers. The program started at 6:15 pm and ended at 6:58 pm.

Business Meeting:

- The Chapter elected the following Officers to the Board for 2011-2012
 - President: Shelley Gardner
 - Vice-President: Stacey Moffat
 - Treasurer: Sara Dozier
 - Secretary - Recording: Mary Large
 - Secretary - Corresponding: Allison Denehy
- Congratulations to the Board and the following elected officers: Roxanne Randall, Program, Lori Schindler, VP Membership, Lisa Durham and Heidi Smith, Co-Chairs VP Fundraiser, Anne Grimes MPD, Michelle Sullivan, Roster, Suzanne Southwell, Scholarship, Ansha Saunders Social Media, Derilyn Atkinson Newsletter and Julie Kangas Chapter Advisor.
- The Board Transition meeting will take place on Saturday, July 9, 2011.
- Fundraiser: Fundraiser VP Lisa Durham thanked volunteers, donors and everyone for coming out to the Wine and Roses event The unofficial number of funds raised is approximately \$5,800.
- Member Rosi Weisser won the Best Buy Raffle \$500 gift card!
- Our District VI VP Pattie Vargas is running for National Secretary. Good luck Pattie!
- Membership: Members and guests are invited to the New Member Social on 6/22/11 at Bistro 221.
- Inland Valley Council: Marlene Montooth reported that Inland Valley had it's 101st Installation.
- Impact Council will meet on 7/9/11. The President's Breakfast is June 18th. Hats Off is 8/6/11.
- Mary Large encouraged members to prepare for upcoming Top Ten Award Nominations.

Announcements:

- Join us for the Pattie Vargas Campaign Kickoff Party on July 10, 2011 at the Jungman Residence!
- Sara Dozier won the 50/50 drawing: \$40 to Sara; \$41 to the Operations Fund. Congratulations!
- The Escondido Chamber is hosting an Installation Dinner on Friday June 10, 2011. Cost is \$95.
- The ABWA Board meeting will be held in 2 weeks on 6/16/11. Members are welcomed to attend.
- Vote for Citracado Dental online at community.pennwelldentalgroup.com through June 29th!
- Get your red boots ready for ABWA National Women's Leadership Conference 9/22-24/11 in Irving, TX

ABWA Soaring Eagles

P.O. Box 725 Escondido, CA 92033

ABWA Proud Code of Conduct

- All members will serve as goodwill ambassadors for ABWA.
- Members will not allow their personal beliefs and convictions to interfere with the representation of ABWA's mission.
- Members will always treat their member colleagues, guests, vendors and sponsors with honesty, respect, fairness, integrity, responsibility, kindness, and in good faith.
- Members will maintain compliance with ABWA National, Chapter and Express Network Bylaws.
- Members will not use their personal power to advance their personal interests.
- Members will strive for excellence in their professions by maintaining and enhancing their own business knowledge and skills and by encouraging the professional development of other members.

SOARING EAGLES

**CHAPTER 6495
P.O. BOX 725
ESCONDIDO, CA 92033**

SOARING EAGLES BOARD

PRESIDENT

Julie Kangas
760-489-5545

TREASURER

Carol Archibald
760-739-1180

CHAPTER ADVISOR

Pattie Vargas
760-294-2465

VICE PRESIDENT

Shelley Gardner
760-809-2614

**PROFESSIONAL
DEVELOPMENT**

Anne Grimes
619-253-6867

**INLAND VALLEY
COUNCIL
REPRESENTATIVE**

Marlene Montooth
760-715-5835

**VP MEMBERSHIP/
HOSPITALITY**

Lori Schindler 760 727-3630
Sue Puffet 858-486-7917 x58244

PROGRAMS

Derilyn Atkinson
760-803-1097

**IMPACT COUNCIL
REPRESENTATIVE**

Ansha Saunders
760-975-8549

VP NEWSLETER

Heidi Smith
760-746-5470

SCHOLARSHIP

Stacey Moffat
858-204-2677

AUDIT COMMITTEE

Anne Grimes, Ansha Saunders,
Sandra Curtis

VP FUNDRAISING

Lisa Durham
760-798-9692

SOCIAL MEDIA

Mary Large
760-739-0717

NOMINATING COMMITTEE

Sue Puffet
858-486-7917 x58244

SECRETARY RECORDING

Ansha Saunders
760-975-8549

ROSTER

Stacey Moffat
760-317-1480

SECRETARY CORRESP.

Roxann Randall
760-471-1306

HISTORIAN/BANNER

Sara Dozier
858-361-1143

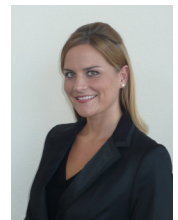
STANDING RULES ABWA
Soaring Eagles Chapter #6495
Revised 02/17/11

1. The minutes of our monthly Chapter Meeting and will be published in the newsletter and the monthly Treasurer's Report will be posted in WIN on the Soaring Eagles site each month.
2. The Executive Board may approve expenditures of up to \$200.00 without the approval of the general membership.
3. The Chapter will accept Primary and Secondary members. Secondary members may not hold executive board positions or request reimbursement from the member education fund.
4. Attendees at the monthly Chapter meeting will pay the current dinner charge.
5. There will be a fee of up to \$25.00 to cover bank charges assessed for any returned check. After a second returned check, the member must pay in cash.
6. If a member's National dues lapse, the local Chapter dues will not be refunded and all member privileges will be revoked.
7. The Chapter will send the Chapter President to the ABWA National Women's Leadership Conference. The Chapter will pay the President's early registration for ABWA National Women's Leadership Conference. In addition, transportation and room costs (not to exceed four nights) will be reimbursed up to \$1,250.00. In the event the President is unable to attend, priority will be given as follows: 1) Executive Board member, 2) current Chapter Woman of the Year, 3) current Chapter Top Ten nominee, 4) general membership. See details in MPD Guidelines, No. 2C.
8. Based on available Member Professional Development funds, attending Chapter members will be reimbursed 100% of early registration costs for ABWA National Women's Leadership Conference and/or ABWA Spring Conference and a portion of additional expenses. See details in MPD Guidelines, No. 2C
9. If proceeds are available from Member Professional Development funds, the current Chapter Top Ten Nominee may be reimbursed for the ABWA National Women's Leadership Conference Woman of the Year/Top Ten luncheon cost.
10. If proceeds are available from Member Professional Development funds, the current Soaring Eagles Chapter Woman of the Year may be reimbursed for the ABWA National Women's Leadership Conference Woman of the Year/Top Ten luncheon cost.
11. If proceeds are available from the Scholarship fund, a yearly donation of up to \$1500.00 may be made to the SBMEF.
12. Proceeds from the annual fundraiser are to be split 50/50 between the Scholarship fund and the Member Professional Development fund for the first \$4000. All remaining proceeds will be split 50/50 between the Community Chest fund and the Member Professional Development fund.
13. The Chapter Advisor shall be the immediate past president. If she is unable to serve, the Chapter Advisor will be appointed by the outgoing Executive Board at the end of the term. The Chapter Advisor will not have a vote on the Executive Board.
14. A member of the Executive Board will serve on the Scholarship and Member Professional Development Committees.
15. Any member elected as Chapter Woman of the Year will not be eligible for selection until three terms have passed.
16. After a review of the Standing Rules by the Ad hoc committee, they will be published two times before going to vote by the general membership.
17. The Chapter has adopted the ABWA Proud Code of Conduct. The Code will be published in each edition of the Chapter newsletter.

Last Revision 7/23/07, 11/12/08, 02/17/11

Ad hoc members: Rosi Weisser, Mary Large

*For questions or
suggestions please
contact :*
Heidi M. Smith,
**ABWA Soaring
Eagles Newsletter
Editor**
hsmith@Strophe.com



Special Thank You to Rosi Weisser for helping to Edit the Newsletter!