



Presidents Corner P.1

On Eagle's Wings



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Hello Soaring Eagles!

It was wonderful to see so many members at our March chapter meeting! I hope you were *inspired* by the stories of our scholarship candidates and *excited* about the many upcoming events on our chapter's spring calendar!

Be sure to attend the April meeting to find out the latest news from our District Conference in Reno. Four enthusiastic members—Pattie, Mary, Carol A., and I, enjoyed a fabulous weekend! The program was excellent, the hospitality outstanding, and the camaraderie unmatched!

Did you know...?

ALL of our national officers and three district vice-presidents attended District VI conference!

Executive Director Rene Street personally presented an update on district and national news!

Candidates for District VP and our District VI Top Tens spoke at the awards luncheon.

If you did not attend conference, **WIN** has made it possible for you to catch the highlights through photos, Team Boards and even the candidates' speeches which will be posted to WIN shortly.

As we head into our busy spring fundraising season, I want to let all of you know—we **NEED** your help! Successful events don't happen by chance, and this is your chance to not only support our scholarship winners, but help yourself too!! Your Soaring Eagles VP of fundraising, Lisa Durham, has a great *Wine and Roses* event in store for us on May 16!

Look at all *you'll gain* from participating:

Get to know chapter members better through the Basket Party, committee meetings, and the day of the event.

Publicize your business and gain exposure to guests and participating businesses.

Build chapter funds to support our *community and member education* (your direct return on investment!)

Discover what the **FUN in fundraising** is all about! Get involved early and maximize the value!

Don't miss the May meeting. If you are not one of the *24 Soaring Eagles* already logged in to WIN...

We will be **hosting WIN sign ups at our chapter meeting May 6!!**

Lastly, I hope all of you will **join me in congratulating our 2010 Chapter Woman of the year... Anne Grimes!!**

Julie Kangas
President ABWA Soaring Eagles



SOARING EAGLES

Chapter 6495
P.O. Box 725
Escondido, CA 92033

www.abwa-
soaringeagles.org

May Meeting

Hear from Ernie Dronenburg candidate for San Diego County Assessor Recorder-Clerk 2010 about the California taxation structure.



The what, when and where of taxes, at the State and Local level.

Ernie has Twenty years experience as an Assessor, Elected 5 times to State Board of Equalization (20 years), is a Principle in Ernest Dronenburg Multistate Tax Consulting (a Taxpayer Advocacy firm which was started in 2006).

Ernie was honored at the State and National level for excellence in tax administration by both tax executives groups and government organizations .

Ernie is a small business owner and flower farmer and holds a BS in Business Administration from San Diego Sate University. A 60 year resident of San Diego County and holds the following positions on local organization:

- Salvation Army of San Diego, Advisory Board of Directors
- San Diego State University Alumni Association, Board of Directors
- Rose Institute for State and Local Government, Board of Governors

Also hear announcements and updates about the May 16th Wine and Roses Fundraiser.



May Meeting **P.2**

**Where: Escondido Country Club
1800 Country Club Lane
Escondido, CA 92026**

When: May 6th, 2010

Networking: 5:45 pm

Dinner: 6:00 pm

Speaker: 6:30 pm

Free 50/50 Raffle Tickets!!

First time visitors get \$5.00 in **Free 50/50 Tickets.**

Become a member your first meeting and get an additional \$5.00 in **Free 50/50 Tickets!**

Dinner Prices:

Member \$20

Guest \$25

ABWA Networking P.3



Impact Council

The Soaring Eagles had a great time at the 2010 Impact Council Meeting In April.



Julie Kangas, Pattie Vargas & Mary Large



Impact Council First Timer's

ABWA MISSION STATEMENT

The mission of the American Business Women's Association is to bring together business-women of diverse occupations and to provide opportunities for them to help themselves and others grow personally and professionally through leadership, education, networking support and national recognition.



Julie Kangas, Carol Archibold & Mary Large



Casey Coven, National

Upcoming Events P.4

ABWA Soaring Eagles Wine & Roses Event

Sunday May 16th

Belle Marie Winery
26312 Mesa Rock Rd.
Escondido, CA

1:00 pm—5:00 pm



Event Hosted in the winery barrel Room, includes a seated wine tasting program, appetizers and dessert. Enjoy silent and live auctions, along with great raffle prizes.

Proceeds from the event benefit the ABWA soaring eagles local scholarship fund and member education.

Tickets are \$40 PP or \$75 Per Couple

RSVP to Lisa Durham at 760.798.9692 or email at lisajewls@hotmail.com



Wind Song Charter Chapter

Country Western

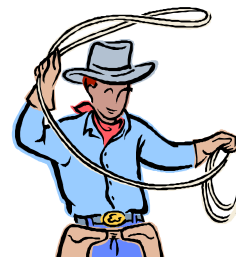
Saturday, May 1st

5:30 pm

Congregation B'Nai Tzedden
9669 Talbert Ave. Fountain Valley

\$25 PP

Contact Marlene Keys 716.527.7229



Anaheim Angels Chapter

A Reunion Tea with the Angles

Saturday, May 16th

12:00 pm– 3:00 pm

Faith Community Church

621 W. Alton

Santa Ana, CA 92707

\$25 PP

Contact Dee Kirtley 562.595.9819



Vertigo Glen Chapter

Casino Royale

Saturday, May 22nd

6:30 pm– 11:00 pm

Brookside Country Club

1133 North Rosemont Ave, Pasadena

\$45 PP

Contact Barbara Williams 818.298.9415



100th Installation and Awards Dinner

Toast to Escondido

Friday, June 11

6:00 pm - 9:00 pm

Lexus Centre, Escondido



13 Things Your Financial Adviser Won't Tell You

- 1. If you ask me, "How are you getting paid?"** and I say, "Don't worry about that. My company pays me," that's not a good sign.
- 2. Sure, I can help you buy 100 shares of IBM.** But why pay me, when you can do it on E*Trade for less than you'd pay for a large pizza.
- 3. You pay a carpenter to redo your kitchen,** a plumber to fix your toilet, a tutor to help your kid get into college. Yet when it comes to the most important area of your life—your financial future—suddenly you think you're qualified for a do-it-yourself project?
- 4. We've all heard it a thousand times: buy low and sell high.** But when the stock market was at historic lows last year, none of you would put your money in.
- 5. If you're getting your stock tips** from Jim Cramer's *Mad Money* and CNBC, you're waaaaay late.
- 6. I am not a marriage counselor.** I'd rather not work out some argument you two are having over whether you can afford a 52-inch flat screen.
- 7. If you're paying me for financial advice,** please come to me before you invest a bunch of money in something you don't understand. I had a client last year who put \$80,000 in a currency trading investment that was supposed to pay him \$4,000 a month. Of course it was a Ponzi scheme that stopped paying after three months. If he had asked me up front, I could have told him it wasn't legit.
- 8. Some people say you need at least five times your income,** but this will vary depending on how much you earn, your family's living expenses and other variables.
- 9. Paying off your mortgage may be a great idea.** But I'd rather get paid to manage that money for you.
- 10. Don't worry: despite what you've read about Bernie Madoff,** I am not going to steal your money. Frankly,

Urban Dictionary:

It Pays The Taxes:

The replacement saying for "It pays the bills" in reference to writing off a job as merely a means of income, and in no way an enjoyable or lucrative way of making a living. Due to the increase in taxes "It pays the taxes" takes the place of "It pays the bills" while it takes a second job or additional income to actually pay the bills. "How's your new job going?" "It's going ... it pays the taxes. I'm looking for a part-time job now to pay the bills"

Drum Driving:

While you are driving and listening to music, you bang on the steering wheel as if it were a drum set. "Would you please pay attention to the road and stop drum driving!?"

Pen You In:

A play on the phrase "pencil you in" but adds additional emphasis on the intention of the commitment. Remley: "Hey wanna get some sushi tomorrow?" Erica: "Most deff. I will pen you into my schedule".

Let's Get This Chapter Learning!

Greetings, Soaring Eagles!

Have any continuing education classes coming up that you need to take? Don't forget you may be eligible for a partial reimbursement either through ABWA National Business Skills reimbursement fund or our Chapter's fund.

Recently some of our members attended National Conference in Reno. They are submitting to National for a special reimbursement of \$75 each from the Business Skills fund. I recently completed my certification classes to become a CA Certified Residential Manager and plan on submitting for my reimbursement as well.

Not sure if you qualify for reimbursement? All you have to do is ask! Feel free to contact Anne Grimes, Member Professional Development Committee Chair, at 619-253-6869 for more information.

"The future belongs to those who believe in the beauty of their dreams."
-Eleanor Roosevelt

WANTO Grant Announcement

The Department of Labor Women's Bureau and ETA announced the WANTO grant, which is a Women in Apprenticeship and Non Traditional Occupations grant program.

The Women's Bureau (WB) and the Employment and Training Administration's (ETA) Office of Apprenticeship (OA), U.S. Department of Labor (DOL) announce the availability of Women in Apprenticeship Act (WANTO) grant funds of approximately \$1,800,000 to assist employers and labor management organizations in the placement and retention of women in apprenticeship and nontraditional occupations.

For more information and guidance on applying for grants, go to:

<http://www.doleta.gov/sga/applyinggrants.cfm>

Are **YOU** getting
EVERYTHING
out of your
ABWA Membership?



Get Ready,
Get Set,
WIN!

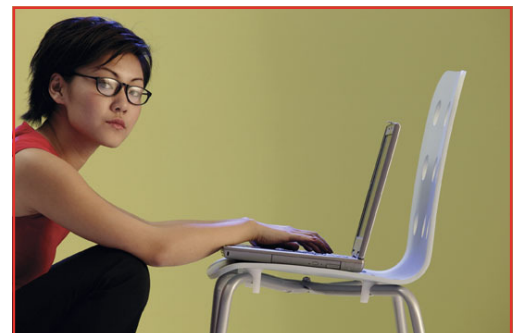
Quick steps to log in to
WIN for the first time:

Click on **Member Login** at www.abwa.org.
Enter your **e-mail address** on your ABWA membership record.

Enter the **password** you've used to access ABWA's Online Marketplace.
Not working or don't have a password?
E-mail webmail@abwa.org to have it reset.

Click on **"Enter Now!"** on the members-only welcome page. *If you haven't paid your \$15 WIN Technology Fee yet, you'll be directed to do so at this point.*

Welcome to WIN! Please post to the team board so that we know you're here!



American Business Women's Association
Soaring Eagles Chapter #6495
A Best Practices Chapter
April 1, 2010 General Meeting Minutes

April Meeting Minutes
P.7

The Meeting was called to order at 6:15pm by President, Dr. Julie Kangas. The attendees said the ABWA Mission Statement and Pledge of Allegiance. Julie read the Invocation followed by dinner and self introductions. There were 37 attendees: 24 members, 13 guests.

Program:

"Soaring Eagles Scholarship Program" was presented by the Scholarship Committee: Stacey Moffat, Pattie Vargas, Suzanne Southwell, Roxann Randall and moderated by Shelley Gardner. The applicant information was presented anonymously for chapter members' input on award rankings. The Program started at 6:55pm and ended at 7:40pm

Business Meeting:

Treasurer's Report filed for audit. General meeting minutes printed in Newsletter, approved as published.

Impact Council's "Women on the Go" was a successful event. Soaring Eagles in attendance were Pattie Vargas, Marlene Montooth, Mary Large, Anne Grimes and new member Lori Schindler.

Fundraising: Lisa Durham discussed the upcoming annual chapter fundraiser. Wine and Roses, Wine Tasting and Auction, Sunday, May 16, from 1:00 – 5:00pm at Belle Marie Winery. Lisa reminded everyone donations are needed for our auction items. Packets were handed out to members which included (2) registration forms, a sponsorship letter, (2) flyers and (5) opportunity tickets to be sold for \$5 each to win a \$500 Best Buy gift card. Members are to make copies and promote our annual fundraising event. Stacey Moffat has agreed to MC our Wine and Roses auction event. Please sell lots of Best Buy tickets. Get more from Lisa.

Basket Wrapping Party ** BE THERE ** Sunday, May 2nd at Lisa's house.

Items needed: Baskets, shrink wrap, stuffing (shredded paper, tissue paper, etc). tape, scissors, smile, patience, laughter, **Stuff to fill auction baskets!!!**

Pattie Vargas reported the next Impact Council meeting will be Sat. April 17th at the Placentia Library. This is postponed one week due to District VI Spring Conference in Reno, NV. The next Inland Valley Council meeting is Saturday, May 8th at the Menifee Hospital. This is a big event titled "**Thanks for the Memories**". **Please register by Sunday, April 25th.**

Pattie Vargas and Lisa Durham reported on the Soaring Eagles promotional table at the Mega Mixer held on March 25th at the FIDM. It was a well attended event and many contacts made (e.g., business cards collected). The membership team will follow-up with these new contacts.

WIN – Women's Instructional Network We would really like 100% participation by all Soaring Eagle members by July 1st. We currently have about 50% participation and are looking to achieve 80% by July for our Best Practices. WIN 1st Birthday Bash is Wed. April 21st sign up online.

Stacey Moffat announced there is a donation box available on the Membership table for the Pattie Vargas for District VI Vice President campaign.

Suzanne Southwell announced the Escondido Chamber Meeting will be held April 8th at the Brecht BMW dealership in the Auto Park from 5pm – 7pm. Flyers are available.

Sue Puffet won the 50/50 drawing: \$45 to Sue, \$45 to Operations Fund. Sue donated her winnings to the Pattie Vargas for District VI VP Campaign fund. Other members gave away door prizes before the meeting ended.

The next meeting is Thursday, May 7th at the Escondido County Club.

Meeting adjourned at 8:40pm

Minutes Prepared by: Mary M. Large, Secretary



MEMBER PROFILE

FULL NAME: ANNE MARIE GRIMES

CURRENT CAREER POSITION: REAL ESTATE BROKER/PROPERTY MANAGER

FAMILY MEMBERS: HUSBAND: JIM (AKA JIMMY), DAUGHTER: JESSICA (FUTURE ABWA MEMBER) AND FAITHFUL YELLOW LAB, BUDDY



MY FAMILY IS... MY SUPPORT, LOVE, AND FOREVER IN MY HEART

FAVORITE QUOTE: IF YOU DON'T LIKE SOMETHING, CHANGE IT; IF YOU CAN'T CHANGE IT, CHANGE THE WAY YOU THINK ABOUT IT. -MARY ENGELBREIT

ONE PIECE OF ADVICE YOU WISH YOU COULD HAVE TOLD YOURSELF 10 YEARS AGO IS... LIFE IS TOO SHORT AND I NEED TO APPRECIATE AND CHERISH MY PARENTS AND TALK TO THEM AND TELL THEM I LOVE THEM AS MUCH AS POSSIBLE.

WHERE WERE YOU BORN? TOLEDO, OH

WHAT DEGREES/CERTIFICATIONS DO YOU HOLD? BACHELORS OF SCIENCE IN BUSINESS ADMINISTRATION, CA CERTIFIED RESIDENTIAL MANAGER

FAVORITE HOBBIES INCLUDE: DOING CRAFTS WITH MY DAUGHTER

FAVORITE FOOD: SALMON, SWEET POTATO FRIES, AND CHEESY BREAD FROM KILLER PIZZA FROM MARS (NOT NECESSARILY ALL IN THE SAME MEAL!)

WHAT CHANGES HAVE YOU MADE TO BE GREENER? I TRY TO KEEP ELECTRONIC COPIES OF EMAILS AND DOCUMENTS VS. PRINTING IT ALL OUT. I ALSO USE THE NEW FLUORESCENT BULBS IN MY HOUSE.

WHAT IS ONE THING YOU COULDN'T LIVE WITHOUT? MY FAMILY...AND MY BLACKBERRY!

HOW DO YOU EMPOWER WOMEN? I ALWAYS TRY TO ENCOURAGE AND PUSH THE WOMEN IN MY LIFE TO "GO FOR IT" BECAUSE I BELIEVE IN THEM.

WHAT IS YOUR FAVORITE TV SHOW? AMERICAN IDOL, GREY'S ANATOMY, BONES, DESPERATE HOUSEWIVES

BEST RESTAURANT IN SAN DIEGO COUNTY: IT MAY NOT BE THE BEST, BUT I LOVE KILLER PIZZA FROM MARS!

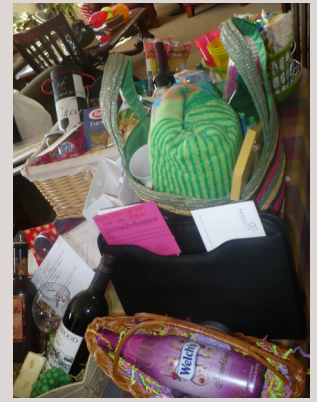
Basket Making Party **P.9**

2010 ABWA Soaring Eagles Basket Making

We had a great day productive day on Sunday May 5th making our fundraiser auction baskets for the Wine and Roses fundraiser and enjoying great company!

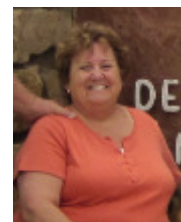
Special thank you to the Durham family for hosting the party and for the amazing wood fired pizza after party!

There will be some amazing baskets for auction, I bet you can't wait to see what we came up with this year... so here are a few of the themed baskets to hold you over until the 14th; an amazing Scrap booking basket, a Fun in the Sun beach party basket, and an Italian "Pranzo" baskets just to name a few!



Congratulations to Carol Archibald.

Carol just got a new position as Senior Accountant at the Advanced Diabetes Supply company in Carlsbad. Carol will be starting May 3rd, but will continue the preparation of individual, business and trust taxes during tax season at Padgett Business Services in San Marcos.





Proud Code of Conduct **P.10**

ABWA Proud Code Of Conduct

- All members will serve as goodwill ambassadors for ABWA.
- Members will not allow their personal beliefs and convictions to interface with the representation of ABWA's mission.
- Members will always treat their member colleagues, guests, vendors and sponsors with honesty, respect, fairness, integrity, responsibility, kindness, and in good faith.
- Members will maintain compliance with ABWA national, Chapter and Express Network Bylaws.
- Members will not use their personal power to advance their personal interests.
- Members will strive for excellence in their professions by maintaining and enhancing their own business knowledge and skills and by encouraging the professional development of other members.

SOARING EAGLES

**CHAPTER 6495
P.O. BOX 725
ESCONDIDO, CA 92033**

WWW.ABWA-SOARINGEAGLES.ORG

SOARING EAGLES

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Sara Dozier 858-361-1143

ABWA STANDING RULES

Standing Rules **P.11**

SOARING EAGLES CHAPTER #6495 Approved Revision 11/12/08

1. The monthly minutes of our Chapter Meeting and the monthly Treasurer's report will be published in the newsletter each month.
2. The Executive Board may approve expenditures of up to \$200.00 without the approval of the general membership.
3. The Chapter will accept Primary and Secondary members. Secondary members may not hold executive board positions or request reimbursement from the member education fund.
4. Attendees at the monthly Chapter meeting will pay the current dinner charge.
5. There will be a fee of up to \$25.00 to cover bank charges assessed for any returned check. After a second returned check, the member must pay in cash.
6. If a member's National dues lapse, the remaining paid up Chapter dues will be refunded upon request and all member privileges revoked.
7. The Chapter will send the Chapter President to the ABWA National Women's Leadership Conference. The chapter will pay the President's early registration for ABWA National Women's Leadership Conference. In addition, transportation and room costs (not to exceed four nights) will be reimbursed up to \$1,250.00. In the event the president is unable to attend, priority will be given as follows: The Woman of the Year, Executive Board members, current Chapter Top Ten, General Membership (amended 11/12/08).
8. Based on available Member Professional Development funds, attending Chapter members will be reimbursed 100% of early registration costs for ABWA National Women's Leadership Conference and/or ABWA Spring Conference. (amended 11/12/08). Based on available chapter Member Professional Development funds, all eligible attending Chapter members may be reimbursed up to 50% per MPD Guidelines of their additional expenses, excluding meals, not to exceed four nights.***
9. If proceeds are available from Member Professional Development funds, the current and past Chapter Top Ten nominee/Chapter Woman of the year may be reimbursed for the ABWA National Women's Leadership Conference Woman of the Year/Top 10 luncheon cost (amended 11/12/08).
10. If proceeds are available from Member Professional Development funds, the current and past Soaring Eagles' Chapter Woman of the Year may be reimbursed for the ABWA National Women's Leadership Conference Woman of the Year luncheon cost.
11. If proceeds are available from the Scholarship fund, a yearly donation of up to \$1,500.00 may be made to the SBMEF.
12. Proceeds from the annual fundraiser are to be split 50/50 between the Scholarship fund and the Member Professional Development fund.
13. The Chapter Advisor shall be the immediate past president. If she is unable to serve the Chapter Advisor will be appointed by the outgoing Executive Board at the end of the term. The Chapter Advisor will not have a vote on the Executive Board.
14. A member of the Executive Board will serve on the Scholarship and Member Professional Development Committees.
15. Any member elected as Chapter Woman of the Year will not be eligible for selection until three terms have passed.
16. After a review of the Standing Rules by the Ad hoc committee, they will be published two times before going to vote by the general membership.
17. The Chapter has adopted the ABWA Proud Code of Conduct. The Code will be published in each edition of the Chapter newsletter.

Revised by Rosi Weisser Last Revision 7/23/07, 11/12/08

***For questions or suggestions please contact :
Heidi M. Smith, ABWA Soaring Eagles Newsletter Editor
hsmith@Strophe.com***

